

# 2024 Annual Survey of Manufacturing Industries

**CONFIDENTIAL once completed.**

Selon nos dossiers votre langue de préférence est l'anglais,  
si vous préférez recevoir ce document en français,  
veuillez nous appeler au numéro sans frais suivant :  
1-877-949-9492 ou ATS 1-800-363-7629

This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19.  
**COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.**

## Introduction

### Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs.

Data from this survey are used by the business community, manufacturing associations, federal and provincial departments, and international organizations to:

- profile the manufacturing and logging industries
- undertake market studies
- forecast demand
- develop trade tariff policies.

In addition, businesses use the data to track their performance against industry averages, evaluate expansion plans, and prepare business plans for investors.

Your information may also be used by Statistics Canada for other statistical and research purposes.

Your participation in this survey is required under the authority of the *Statistics Act*.

### Security of emails and faxes

Statistics Canada advises you that there could be a risk of

disclosure during facsimile or email. However upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

**Note:** Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

### Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

### Data-sharing agreements

To reduce response burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

**Please return the questionnaire within 21 days.**

**Please mail the completed questionnaire in the enclosed envelope  
or fax it to Statistics Canada at 1-514-496-4879.**

If you are unable to complete within 21 days **OR** if you need help,  
call us at **1-877-949-9492** or **TTY 1-800-363-7629**.

Statistics Canada  
Operations and Integration Division  
150 Tunney's Pasture Driveway  
Ottawa, Ontario K1A 0T6

**Visit our website, [www.statcan.gc.ca](http://www.statcan.gc.ca)**

## Reporting instructions

- Please print in ink.
- Report dollar amounts **in thousands of Canadian dollars**.
- **Exclude** sales tax.
- Percentages should be rounded to whole numbers.
- When precise figures are not available, provide your best estimates.
- Consult the reporting guide at [www.statcan.gc.ca/eng/survey/business/2103](http://www.statcan.gc.ca/eng/survey/business/2103) for further information.

## Business or organization and contact information

1. **Verify or provide** the business or organization's **legal and operating name** and correct where needed.

**Note:** Legal name modifications should only be done to correct a spelling error or typo.

Legal name

Operating name (if applicable)

2. **Verify or provide the contact information** of the designated business or organization **contact person** for this questionnaire and correct where needed.

**Note:** The designated contact person is the person who should receive this questionnaire. The designated contact person may not always be the one who actually completes the questionnaire.

First name

Last name

Title

Preferred language of communication

☐

English

☐

French

Mailing address (number and street)

City

Province, territory or state

Postal code or ZIP code

Example: A9A 9A9 or 12345-1234

Country

Email address

Example: user@example.gov.ca

Telephone number (including area code)

Example: 123-123-1234

Extension number

(if applicable)

Fax number (including area code)

Example: 123-123-1234

3. **Verify or provide the current operational status** of the business or organization identified by the legal and operating name above.

B00323

1 ☐ Operational → **Go to question 4**

2 ☐ Not currently operational

e.g., temporarily or permanently closed, change of ownership

Why is this business or organization not currently operational?

B00309

2 ☐ Seasonal operations → **Go to question 3a**

3 ☐ Ceased operations → **Go to question 3b**

4 ☐ Sold operations → **Go to question 3c**

5 ☐ Amalgamated with other businesses or organizations → **Go to question 3d**

6 ☐ Temporarily inactive but will re-open → **Go to question 3e**

7 ☐ No longer operating due to other reasons → **Go to question 3f**

3a. Seasonal operations

When did this business or organization close for the season?

Date B00217

YYYY	MM	DD
<input type="text"/>	<input type="text"/>	<input type="text"/>

When does this business or organization expect to resume operations?

Date B00218

YYYY	MM	DD
<input type="text"/>	<input type="text"/>	<input type="text"/>

 → **Go to question 4**

3b. Ceased operations

When did this business or organization cease operations?

Date B00211

YYYY	MM	DD
<input type="text"/>	<input type="text"/>	<input type="text"/>

Why did this business or organization cease operations?

B00311

1 ☐ Bankruptcy

2 ☐ Liquidation

3 ☐ Dissolution

4 ☐ Other  
Specify the other reasons why the operations ceased

B00312

→ **Go to question 4**

### 3c. Sold operations

When was this business or organization sold?

B00212  
Date YYYY MM DD

What is the legal name of the buyer?

B00406

→ Go to question 4

### 3d. Amalgamated with other businesses or organizations

When did this business or organization amalgamate?

B00213  
Date YYYY MM DD

What is the legal name of the resulting or continuing business or organization?

B00407

What are the legal names of the other amalgamated businesses or organizations?

B00408

→ Go to question 4

### 3e. Temporarily inactive but will re-open

When did this business or organization become temporarily inactive?

B00214  
Date YYYY MM DD

When does this business or organization expect to resume operations?

B00215  
Date YYYY MM DD

Why is this business or organization temporarily inactive?

B00313

→ Go to question 4

### 3f. No longer operating due to other reasons

When did this business or organization cease operations?

B00216  
Date YYYY MM DD

Why did this business or organization cease operations?

B00314

4. **Verify or provide the current main activity** of the business or organization identified by the legal and operating name.

**Note:** The described activity was assigned using the North American Industry Classification System (NAICS).

B05002

1 ☐ This is the current main activity → **Go to question 7**

2 ☐ This is **not** the current main activity

Provide a **brief but precise description** of this business or organization's **main activity**

e.g., breakfast cereal manufacturing, shoe store, software development

B05003

5. Was this business or organization's main activity ever classified as:

B05111

1 ☐ Yes

2 ☐ No → **Go to question 7**

6. When did the main activity change?

Date YYYY MM DD

B00219

7. Are there any **other activities that contribute significantly (at least 10%) to this business or organization's revenue?**

B05024

1 ☐ **Yes**, there are other activities

2 ☐ **No**, that is the only significant activity → **Go to next section**

8. Provide a **brief but precise description** of this business or organization's **secondary activity**.

e.g., breakfast cereal manufacturing, shoe store, software development

B05005

9. Approximately what **percentage of this business or organization's revenue** is generated by each of the following activities?

When precise figures are not available, provide your best estimates.

a. Main activity .....

b. Secondary activity .....

c. All other activities .....

**Percentage of revenue**

B05004

%

B05006

%

B05008

%

B05000

%

**Total percentage** .....

## Reporting period information

1. For this survey, please report information for this business or organization's most recent **12 month fiscal period**.

**Note:** For this survey, the **End date** should fall between April 1, 2024 and March 31, 2025.

	YYYY	MM	DD		YYYY	MM	DD
Start date	<input type="text"/>	<input type="text"/>	<input type="text"/>	End date	<input type="text"/>	<input type="text"/>	<input type="text"/>

2. If the reporting period **does not cover a full year**, please check the reason(s) below (mark all that apply):

B00301\_r1

☐ seasonal operations

B00301\_r2

☐ new business

B00301\_r3

☐ change of ownership

B00301\_r4

☐ change of fiscal year

B00301\_r5

☐ ceased operations

B00301\_r6

☐ temporarily inactive

B00301\_r7

☐ other reason — please specify:

B00301\_r8

3. Please indicate below, any changes or events that may have affected the reported values for this business or organization compared to the last reporting period (mark all that apply):

B00302\_t1

☐ strike or lockout

B00302\_t2

☐ exchange rate impact

B00302\_t3

☐ price changes in goods or services sold

B00302\_t4

☐ contracting out

B00302\_t5

☐ organizational change

B00302\_t6

☐ price changes in labour or raw materials

B00302\_t7

☐ natural disaster

B00302\_t8

☐ recession

B00302\_t9

☐ change in product line

B00302\_t10

☐ sold business or business units

B00302\_t11

☐ expansion

B00302\_t12

☐ new or lost contract

B00302\_t13

☐ plant closures

B00302\_t14

☐ acquisition of business or business units

B00302\_t15

☐ other change or event — please specify:

B00302\_t16

B00302\_t17

☐ no change or event

## Revenue

- Notes:**
- A detailed breakdown may be requested in other sections.
  - These questions are asked of many different industries — some questions may not apply to this business.
  - Refer to the reporting guide for detailed instructions.
  - Please report all amounts **in thousands of Canadian dollars**.

What was this business's revenue from each of the following sources?

CAN\$ '000

1. Sales of goods and services <b>Exclude</b> shipping charges, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. ....	F43008 \$ <input type="text"/> ,000
2. Rental and leasing .....	F45801 \$ <input type="text"/> ,000
3. Commissions .....	F45701 \$ <input type="text"/> ,000
4. Subsidies <b>Include</b> grants, donations and fundraising. ....	F47101 \$ <input type="text"/> ,000
5. Royalties, rights, licensing and franchise fees .....	F47201 \$ <input type="text"/> ,000
6. Dividends .....	F51101 \$ <input type="text"/> ,000
7. Interest .....	F51201 \$ <input type="text"/> ,000
8. Other revenue — please specify: F51302 <input type="text"/>	F51301 \$ <input type="text"/> ,000
9. <b>Total revenue</b> (sum of questions 1 to 8) .....	F40000 \$ <input type="text"/> ,000

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DO NOT USE TO REPORT

## Expenses

- Notes:**
- A detailed breakdown may be requested in other sections.
  - These questions are asked of many different industries — some questions may not apply to this business.
  - Refer to the reporting guide for detailed instructions.
  - Please report all amounts **in thousands of Canadian dollars**.

What were this business's expenses for the following items?

CAN\$ '000

1. Purchases  
**Include:** raw materials, goods purchased for resale and non-returnable containers and other shipping and packaging materials.  
**Exclude:** change in inventories. . . . .

F61306  
 \$  ,000

2. Employment costs and expenses  
**Include** all employees who were issued a T4.

F61501  
 \$  ,000

a. salaries, wages and commissions . . . . .  
 b. employee benefits  
 (see reporting guide for additional information) . . . . .

F61502  
 \$  ,000

3. Subcontracts  
**Exclude** research and development fees. . . . .

F62503  
 \$  ,000

Please provide a percentage breakdown of the amount reported at question 3:

### Percentage

a. from Canadian sources . . . . .

F62503\_sr1  
   %

b. from sources in other countries . . . . .

F62503\_sr2  
   %

CAN\$ '000

4. Research and development fees  
**Exclude** in-house research and development. . . . .

F62504  
 \$  ,000

5. Professional and business fees  
 (e.g., legal, accounting, consulting and technical service fees) . . . . .

F62601  
 \$  ,000

6. Energy and water expenses  
**Include** electricity, gas, water, oil, diesel, propane, fuel wood and sewage. . . . .

F61801  
 \$  ,000

7. Office and computer related expenses  
 (e.g., office supplies, postage and computer upgrades) . . . . .

F62505  
 \$  ,000

8. Telephone, Internet and other telecommunication . . . . .

F61802  
 \$  ,000

9. Business taxes, licences and permits  
 (e.g., business tax, licence fees, property taxes) . . . . .

F61901  
 \$  ,000

10. Royalties, franchise fees and memberships  
**Exclude** Crown royalties. . . . .

F62001  
 \$  ,000

11. Crown charges  
 (for logging, mining and energy industries only) . . . . .

F62506  
 \$  ,000



CAN\$ '000

12. Rental and leasing <b>Include</b> land, buildings, equipment and vehicles. ....	F62101 \$ <input type="text"/> ,000
13. Repair and maintenance <b>Include</b> buildings, equipment and vehicles. ....	F62201 \$ <input type="text"/> ,000
14. Amortization and depreciation .....	F61601 \$ <input type="text"/> ,000
15. Insurance .....	F62301 \$ <input type="text"/> ,000
16. Advertising, marketing, promotion, meals and entertainment .....	F62507 \$ <input type="text"/> ,000
17. Travel, meetings and conventions .....	F62508 \$ <input type="text"/> ,000
18. Financial service fees (e.g., bank charges and transaction fees) .....	F62401 \$ <input type="text"/> ,000
19. Interest expense .....	F69101 \$ <input type="text"/> ,000
20. Bad debt, loan losses, donations, political contributions and inventory writedown .....	F62509 \$ <input type="text"/> ,000
21. All other costs and expenses — please specify: <b>Include</b> intracompany expenses. F62512 <input type="text"/>	F62511 \$ <input type="text"/> ,000
22. <b>Total expenses</b> (sum of questions 1 to 21) .....	F60000 \$ <input type="text"/> ,000

## Industry characteristics

### Sales

1. Is this business a cost centre?

A cost centre is a subdivision of an organization with which costs are identified for purposes of managerial control.

B05026\_b

☐ Yes ☐ No

2. The next questions are about the value of goods produced.

Are the goods valued at:

F43001\_y

☐ Final selling price ☐ Transfer price

☐ Other method of valuation — specify:

F43001\_y4

3. What were this business's sales for the following items?

Report the sales net of shipping charges, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes.

Please report all amounts in thousands of Canadian dollars.

a. sales of goods manufactured

**Include** sales of goods manufactured from own materials whether at this business unit, at other business units or affiliates of your firm, or at any other sub-contracted manufacturing plants located within Canada. Also include by-products from your manufacturing process.

(a detailed breakdown by product will be requested in a subsequent section).

CAN\$ '000

F43002

\$  ,000

F43003

\$  ,000

b. sales of goods purchased for resale, as is

F45901

\$  ,000

c. revenue from repair work

**Include only** repair revenue from billing labour, as the materials and products are owned by clients, or by other business units of this company.

d. revenue from manufacturing service fees and/or custom work

**Include only** revenues from manufacturing work undertaken to the specification of a client, another business unit or an affiliate of your firm. Your business unit has only provided a manufacturing service to a client, whether Canadian, and your business unit does not own the main raw materials to which the manufacturing process is applied.

F45001

\$  ,000

e. please provide a percentage breakdown of the amount reported at question d:

Percentage

F45001\_sr1

%

from Canadian clients

F45001\_sr2

%

from clients in other countries

f. other sales — specify:

F43175

F43005

\$  ,000

**Total sales of goods and services**

(sum of questions a. to f.)

F43000

\$  ,000

## Expenses

### 4. What were this business's expenses for the following items?

Please report all amounts in thousands of Canadian dollars.

CAN\$ '000

a. purchases of raw materials and components

(a detailed product breakdown will be requested in a subsequent section) . . . . .

F61301

\$ ,000

b. purchases of non-returnable containers and other shipping and packaging materials . . . . .

F61302

\$ ,000

c. purchases of goods for resale, as is . . . . .

F61303

\$ ,000

d. vehicle fuel expense

**Include** fuel used to operate any type of vehicle such as sales representatives' cars, delivery trucks, and lift trucks.

**Exclude** any fuel purchased for power/heat generation. . . . .

F61701

\$ ,000

### 5. Did this business **purchase goods** (raw materials, semi-finished, or finished goods) **"off the shelf" outside of Canada** and **sell them "as-is" in foreign markets** (including the U.S.) without altering the goods, and without the goods entering Canada before the sale?

B05192

- ☐ Yes  
☐ No  
☐ Don't know

Please provide comments if desired.

B05193


## Salaries, wages and commissions

During the reporting period

Direct labour  
(manufacturing  
or logging)

Indirect labour  
(administrative and  
selling/operating)

CAN\$ '000

CAN\$ '000

F61503

F61504

\$ ,000

\$ ,000

Number

Number

B20061

B20062

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--

### 6. For the reporting period, what were this business's expenses for **salaries, wages and commissions**? . . . . .

### 7. For the reporting period, what was the **average number of people employed**? . . . . .

## Inventories

8. What was the value of this business's inventory at the beginning and the end of the reporting period?

Please report all amounts in thousands of Canadian dollars.

a. raw materials and components

**Include** non-returnable containers and other shipping and packaging materials. . . . .

	Opening CAN\$ '000	Closing CAN\$ '000
F61201	\$ <input type="text"/> ,000	\$ <input type="text"/> ,000

b. goods and work in process . . . . .

F61202	\$ <input type="text"/> ,000	\$ <input type="text"/> ,000
--------	------------------------------	------------------------------

c. finished goods manufactured . . . . .

F61203	\$ <input type="text"/> ,000	\$ <input type="text"/> ,000
--------	------------------------------	------------------------------

d. goods purchased for resale, as is . . . . .

F61204	\$ <input type="text"/> ,000	\$ <input type="text"/> ,000
--------	------------------------------	------------------------------

e. other inventories — specify:

F62501

F61205	\$ <input type="text"/> ,000	\$ <input type="text"/> ,000
--------	------------------------------	------------------------------

**Total inventories**

(sum of questions a. to e.) . . . . .

F61200	\$ <input type="text"/> ,000	\$ <input type="text"/> ,000
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9. On the last day of the fiscal year, did this business **hold inventories abroad**, including **inventories in transit to Canada**?

**Include:** raw materials, work in process, and finished goods recorded in this business's accounting books, but physically located outside of Canada. Also include goods purchased abroad for resale "as-is" in foreign markets.

B05194

- ☐ Yes  
☐ No → **Go to next section**  
☐ Don't know, that is the only significant activity → **Go to next section**

Provide comments if desired.

B05195


10. What was the approximate value of inventories **held abroad** at the end of the reporting period?

Please report all amounts in thousands of Canadian dollars. . . . .

F61409	\$ <input type="text"/> ,000
--------	------------------------------

11. Is the value reported above **included** in the closing inventories previously reported in question 8 from the **Inventories** section? . . . . .

B00517	<input type="radio"/> Yes <input type="radio"/> No
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## Sales by consumer location

What was the percentage breakdown of this business's sales by consumer location?  
Consumer location is the location where the goods or services will ultimately be used.

If ultimate consumer location is not known, the following are acceptable substitutes:

- shipping destination
- client's billing address
- location of this business's retail customers
- location of this business's warehouses/distribution centres.

	Percentage
1. Newfoundland and Labrador .....	F43008_g1 <input type="text"/> <input type="text"/> <input type="text"/> %
2. Prince Edward Island .....	F43008_g2 <input type="text"/> <input type="text"/> <input type="text"/> %
3. Nova Scotia .....	F43008_g3 <input type="text"/> <input type="text"/> <input type="text"/> %
4. New Brunswick .....	F43008_g4 <input type="text"/> <input type="text"/> <input type="text"/> %
5. Quebec .....	F43008_g5 <input type="text"/> <input type="text"/> <input type="text"/> %
6. Ontario .....	F43008_g6 <input type="text"/> <input type="text"/> <input type="text"/> %
7. Manitoba .....	F43008_g7 <input type="text"/> <input type="text"/> <input type="text"/> %
8. Saskatchewan .....	F43008_g8 <input type="text"/> <input type="text"/> <input type="text"/> %
9. Alberta .....	F43008_g9 <input type="text"/> <input type="text"/> <input type="text"/> %
10. British Columbia .....	F43008_g10 <input type="text"/> <input type="text"/> <input type="text"/> %
11. Yukon .....	F43008_g11 <input type="text"/> <input type="text"/> <input type="text"/> %
12. Northwest Territories .....	F43008_g12 <input type="text"/> <input type="text"/> <input type="text"/> %
13. Nunavut .....	F43008_g13 <input type="text"/> <input type="text"/> <input type="text"/> %
14. United States .....	F43008_g14 <input type="text"/> <input type="text"/> <input type="text"/> %
15. All other countries .....	F43008_g15 <input type="text"/> <input type="text"/> <input type="text"/> %
<div>100%</div>	

## Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

**Include** sales of goods manufactured from own materials, whether at this business unit, at other business units or affiliates of your firm, or at any other sub-contracted manufacturing plants located within Canada. Also include by-products from your manufacturing process.

### Product description

<input type="checkbox"/>	<input type="text"/>	Product code	<input type="text"/>
--------------------------	----------------------	--------------	----------------------

Was this product sold during this reporting period?

B40232\_p

☐ Yes →  
☐ No

Quantity sold

B40004\_p

Unit of measure

Value of sales  
CAN\$ '000

F43006\_p

\$  ,000

### Product description

<input type="checkbox"/>	<input type="text"/>	Product code	<input type="text"/>
--------------------------	----------------------	--------------	----------------------

Was this product sold during this reporting period?

B40232\_p

☐ Yes →  
☐ No

Quantity sold

B40004\_p

Unit of measure

Value of sales  
CAN\$ '000

F43006\_p

\$  ,000

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B40232\_p

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B40004\_p

Unit of measure

Value of sales  
CAN\$ '000

F43006\_p

\$  ,000

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<input type="checkbox"/>	<input type="text"/>	Product code	<input type="text"/>
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Unit of measure

Value of sales  
CAN\$ '000

F43006\_p

\$  ,000

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<input type="checkbox"/>	<input type="text"/>	Product code	<input type="text"/>
--------------------------	----------------------	--------------	----------------------

Was this product sold during this reporting period?

B40232\_p

☐ Yes →  
☐ No

Quantity sold

B40004\_p

Unit of measure

Value of sales  
CAN\$ '000

F43006\_p

\$  ,000

## Sales of goods manufactured, logs and wood residue

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Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure	Value of sales CAN\$ '000 F43006_p
<input type="radio"/> Yes → <input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure	Value of sales CAN\$ '000 F43006_p
<input type="radio"/> Yes → <input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure	Value of sales CAN\$ '000 F43006_p
<input type="radio"/> Yes → <input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure	Value of sales CAN\$ '000 F43006_p
<input type="radio"/> Yes → <input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

## Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

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### Product description

<input type="checkbox"/>	<input type="text"/>	<b>Product code</b>	<input type="text"/>
Was this product sold during this reporting period?			
B40232_p	<b>Quantity sold</b>	<b>Unit of measure</b>	<b>Value of sales CAN\$ '000</b>
<input type="radio"/> Yes →	B40004_p	<input type="text"/>	F43006_p
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

### Product description

<input type="checkbox"/>	<input type="text"/>	<b>Product code</b>	<input type="text"/>
Was this product sold during this reporting period?			
B40232_p	<b>Quantity sold</b>	<b>Unit of measure</b>	<b>Value of sales CAN\$ '000</b>
<input type="radio"/> Yes →	B40004_p	<input type="text"/>	F43006_p
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

### Product description

<input type="checkbox"/>	<input type="text"/>	<b>Product code</b>	<input type="text"/>
Was this product sold during this reporting period?			
B40232_p	<b>Quantity sold</b>	<b>Unit of measure</b>	<b>Value of sales CAN\$ '000</b>
<input type="radio"/> Yes →	B40004_p	<input type="text"/>	F43006_p
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000



## Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

**Include** sales of goods manufactured from own materials, whether at this business unit, at other business units or affiliates of your firm, or at any other sub-contracted manufacturing plants located within Canada. Also include by-products from your manufacturing process.

### Product description

<input type="text"/>	<input type="text"/>	<b>Product code</b>
<b>Was this product sold during this reporting period?</b>		<b>Value of sales CAN\$ '000</b>
<small>B40232_p</small>	<b>Quantity sold</b>	<b>Unit of measure</b>
<input type="radio"/> Yes →	<small>B40004_p</small>	<small>F43006_p</small>
<input type="radio"/> No	<input type="text"/>	<input type="text"/> \$ <input type="text"/> ,000

### Product description

<input type="text"/>	<input type="text"/>	<b>Product code</b>
<b>Was this product sold during this reporting period?</b>		<b>Value of sales CAN\$ '000</b>
<small>B40232_p</small>	<b>Quantity sold</b>	<b>Unit of measure</b>
<input type="radio"/> Yes →	<small>B40004_p</small>	<small>F43006_p</small>
<input type="radio"/> No	<input type="text"/>	<input type="text"/> \$ <input type="text"/> ,000

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## Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

**Include** sales of goods manufactured from own materials, whether at this business unit, at other business units or affiliates of your firm, or at any other sub-contracted manufacturing plants located within Canada. Also include by-products from your manufacturing process.

### Product description

<input type="text"/>	<input type="text"/>	Product code	<input type="text"/>
Was this product sold during this reporting period?			
<small>B40232_p</small>	<b>Quantity sold</b>	<b>Unit of measure</b>	<b>Value of sales CAN\$ '000</b>
<input type="radio"/> Yes →	<small>B40004_p</small>	<input type="text"/>	<input type="text"/>
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	<input type="text"/> ,000

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2. All other products of own manufacture sold — please specify below:

Value of sales  
CAN\$ '000

a)	<small>B40005_list_1</small> <input type="text"/>	<small>F43005_p_1</small> \$ <input type="text"/> ,000
b)	<small>B40005_list_2</small> <input type="text"/>	<small>F43005_p_2</small> \$ <input type="text"/> ,000
c)	<small>B40005_list_3</small> <input type="text"/>	<small>F43005_p_3</small> \$ <input type="text"/> ,000
d)	<small>B40005_list_4</small> <input type="text"/>	<small>F43005_p_4</small> \$ <input type="text"/> ,000

3. Total sales of goods manufactured and logging

<small>F43007</small> \$ <input type="text"/> ,000
---

4. If the amount at line 3, above, includes shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes, please report that amount here.

<small>F62502</small> \$ <input type="text"/> ,000
---

5. Total sales of goods manufactured and logging (line 3 minus 4).

**Note:** This amount should equal question 3a. in the **Industry characteristics** section.

<small>F43010</small> \$ <input type="text"/> ,000
---

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## Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process.  
The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component				
<input type="text"/>	<input type="text"/>			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?				
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000	
Description of raw material or component				
<input type="text"/>	<input type="text"/>			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?				
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000	
Description of raw material or component				
<input type="text"/>	<input type="text"/>			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?				
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000	
Description of raw material or component				
<input type="text"/>	<input type="text"/>			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?				
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000	
Description of raw material or component				
<input type="text"/>	<input type="text"/>			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?				
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000	

## Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process.  
The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

### Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235\_p

☐ Yes →

☐ No

Quantity purchased

B40009\_p

Unit of measure

Cost of purchase  
CAN\$ '000

F61304\_p

\$ ,000

### Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235\_p

☐ Yes →

☐ No

Quantity purchased

B40009\_p

Unit of measure

Cost of purchase  
CAN\$ '000

F61304\_p

\$ ,000

### Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235\_p

☐ Yes →

☐ No

Quantity purchased

B40009\_p

Unit of measure

Cost of purchase  
CAN\$ '000

F61304\_p

\$ ,000

### Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235\_p

☐ Yes →

☐ No

Quantity purchased

B40009\_p

Unit of measure

Cost of purchase  
CAN\$ '000

F61304\_p

\$ ,000

## Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process.  
The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

### Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235\_p

☐ Yes →

☐ No

Quantity purchased

B40009\_p

Unit of measure

Cost of purchase  
CAN\$ '000

F61304\_p

\$ ,000

### Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235\_p

☐ Yes →

☐ No

Quantity purchased

B40009\_p

Unit of measure

Cost of purchase  
CAN\$ '000

F61304\_p

\$ ,000

### Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235\_p

☐ Yes →

☐ No

Quantity purchased

B40009\_p

Unit of measure

Cost of purchase  
CAN\$ '000

F61304\_p

\$ ,000

## Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process.  
The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

### Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235\_p

☒ Yes →

☐ No

Quantity purchased

B40009\_p

Unit of measure

Cost of purchase  
CAN\$ '000

F61304\_p

\$ ,000

### Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235\_p

☒ Yes →

☐ No

Quantity purchased

B40009\_p

Unit of measure

Cost of purchase  
CAN\$ '000

F61304\_p

\$ ,000

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## Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process.

The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

### Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235\_p

☐

Yes →

☐

No

Quantity purchased

B40009\_p

Unit of measure

Cost of purchase  
CAN\$ '000

F61304\_p

\$

,000

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2. All other products of own manufacture sold — please specify below:

Cost of purchase  
CAN\$ '000

a)	<small>B40011_list_1</small> <input type="text"/>	<small>F61305_p_1</small> \$ <input type="text"/> ,000
b)	<small>B40011_list_2</small> <input type="text"/>	<small>F61305_p_2</small> \$ <input type="text"/> ,000
c)	<small>B40011_list_3</small> <input type="text"/>	<small>F61305_p_3</small> \$ <input type="text"/> ,000
d)	<small>B40011_list_4</small> <input type="text"/>	<small>F61305_p_4</small> \$ <input type="text"/> ,000

3. **Total purchases of raw materials and components to be used in the manufacturing or logging process.**

**Note:** Total should agree with the amount reported at question 4a. in the **Industry characteristics** section.

<small>F61300</small> \$ <input type="text"/> ,000
---

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## Details on this business's locations

1. Complete for all business locations operating during this reporting period.
2. If necessary, add all locations not listed on this questionnaire on the page "details on additional locations".

Please verify the location address and correct where needed.

Location ID

Operating name

Address (number and street)

Province or territory

City

Postal code

CAN\$ '000

What was this location's **total operating revenue**? .....

F47001\_I

000 \$

What were this location's expenses for **direct labour**?  
(for manufacturing or logging only)

F61503\_I

000 \$

**Exclude:** benefits. ....

What were this location's expenses for **indirect labour**?  
(for administrative and selling or operating only)

F61504\_I

000 \$

**Exclude:** benefits. ....

Was this business location operational for the full year?

B00305\_b\_I

☐ Yes ➔ **Go to next location**

☐ No

What were the reasons for part-year operation (mark all that apply)?

B00301\_r1\_I1

☐ seasonal operation

B00301\_r3\_I1

☐ change of fiscal year

B00301\_r5\_I1

☐ ceased operations

B00301\_r7\_I1

☐ moved

B00301\_r2\_I1

☐ new location

B00301\_r4\_I1

☐ change of ownership

B00301\_r6\_I1

☐ temporarily inactive

B00301\_r8\_I

☐ other reason — please specify:

B00301\_r9\_I

What were this location's operational start and end dates?

YYYY

MM

DD

B00201\_I

Start date

End date

YYYY

MM

DD

B00202\_I

Statistics Canada reviews all comments.

We invite your comments pertaining to this business location.

B00001\_I

## Details on additional locations

1. Complete for all business locations operating during this reporting period.
2. Add all locations not listed in the previous section.

Please verify the location address and correct where needed.

Location ID

Operating name

Address (number and street)

Province or territory

City

Postal code

CAN\$ '000

What was this location's **total operating revenue**? .....

F47004\_I

000 \$

What were this location's expenses for **direct labour**?  
(for manufacturing or logging only)

F61512\_I

000 \$

**Exclude:** benefits. ....

What were this location's expenses for **indirect labour**?  
(for administrative and selling or operating only)

F61513\_I

000 \$

**Exclude:** benefits. ....

Was this business location operational for the full year?

B00306\_b\_I

☐ Yes ➔ **Go to next location**

☐ No

What were the reasons for part-year operation (mark all that apply)?

B00307\_r1\_I1

☐ seasonal operation

B00307\_r3\_I1

☐ change of fiscal year

B00307\_r5\_I1

☐ ceased operations

B00307\_r7\_I1

☐ moved

B00307\_r2\_I1

☐ new location

B00307\_r4\_I1

☐ change of ownership

B00307\_r6\_I1

☐ temporarily inactive

B00307\_r8\_I

☐ other reason — please specify:

B00307\_r9\_I

What were this location's operational start and end dates?

B00208  
Start date  
YYYY MM DD

B00209  
End date  
YYYY MM DD

Statistics Canada reviews all comments.

We invite your comments pertaining to this business location.

B00015\_I

## Detailed information on energy and water costs or expenses

What were this business's energy and water expenses for each of the following items?

Please report all amounts in **thousands of Canadian dollars**.

CAN\$ '000

- |   |        |    |  |      |
|---|--------|----|--|------|
| 1. Electricity .....  | F61702 | \$ |  | ,000 |
| 2. Gasoline .....   | F61703 | \$ |  | ,000 |
| 3. Light fuel oil .....   | F61704 | \$ |  | ,000 |
| 4. Heavy fuel oil .....   | F61705 | \$ |  | ,000 |
| 5. Diesel fuel .....  | F61706 | \$ |  | ,000 |
| 6. Liquefied petroleum gas<br>(e.g., propane and butane) .....                              | F61707 | \$ |  | ,000 |
| 7. Natural gas .....  | F61708 | \$ |  | ,000 |
| 8. Coal .....   | F61709 | \$ |  | ,000 |
| 9. Water utilities .....  | F61803 | \$ |  | ,000 |
| 10. Other energy and water expenses — please specify:<br>(e.g., steam, oxygen and hydrogen) | F61712 |    |  |      |
|   |        |    |  |      |
|   |        |    |  |      |
| 11. <b>Total energy and water expenses</b><br>(sum of questions 1 to 10) .....              | F61711 | \$ |  | ,000 |
|   | F61700 | \$ |  | ,000 |

12. If you pay rent, are any of the following expenses included in the rent (and not already reported above)?  
(mark all that apply)

F62102\_e1

☐

electricity

F62102\_e2

☐

water

F62102\_e3

☐

heat

13. Did this business generate any energy used as a replacement for purchased energy?

B05001\_b

☐

Yes

B05001\_c

☐

No ➔ Go to next section

14. If yes, please indicate the type of energy generated. (mark all that apply)

B05001\_e1

☐

heat

B05001\_e2

☐

electricity

B05001\_e3

☐

steam

B05001\_e4

☐

other type of energy — please specify:

B05001\_e5

## Notification of intent to extract web data

1. Does this business have a website?

B00024

1

☐

Yes



Specify the business website address 1

e.g., [www.example.ca](http://www.example.ca)

B00025

Specify the business website address 2

e.g., [www.example.ca](http://www.example.ca)

B00030

Specify the business website address 3

e.g., [www.example.ca](http://www.example.ca)

B00031

2

☐

No



Statistics Canada engages in web-data extraction, also known as web scraping, which is a process by which information is gathered and copied from the Web using automated scripts or robots, for retrieval and analysis. As a result, we may visit the website for this business to search for and compile additional information. The use of web scraping is part of a broader effort to reduce the response burden on businesses, as well as produce additional statistical indicators to ensure that our data remain accurate and relevant.

We will strive to ensure that the data collection does not interfere with the functionality of the website. Any data collected will be used by Statistics Canada for statistical and research purposes only, in accordance with the agency's privacy and confidentiality mandate. All information collected by Statistics Canada is strictly protected.

For more information regarding Statistics Canada's web scraping initiative, please visit <http://www.statcan.gc.ca/eng/our-data/where/web-scraping>.

To learn more about Statistics Canada's transparency and accountability, please visit <http://www.statcan.gc.ca/eng/transparency-accountability>.

If you have any questions or concerns, please contact **Statistics Canada Client Services**, toll-free at 1-877-949-9492 (TTY: 1-800-363-7629) or by email at [infostats@statcan.gc.ca](mailto:infostats@statcan.gc.ca). Additional information about this survey can be found at the following link: [http://www23.statcan.gc.ca/imdb/p2SV\\_e.pl?Function=getSurvey&SDDS=2103](http://www23.statcan.gc.ca/imdb/p2SV_e.pl?Function=getSurvey&SDDS=2103).

## Contact person

1. Statistics Canada may need to contact the person who completed this questionnaire for further information.

If the contact person is the same as on cover page, please check ☐ → **Go to "Feedback"**

Otherwise, who is the **best person to contact** about this questionnaire?

First name

Last name

Title

2

Email address (Example: user@example.gov.ca)


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Telephone number (including area code)  
Example: 123-123-1234

Extension number  
(if applicable)



Fax number (including area code)  
Example: 123-123-1234



## Feedback

2. How long did it take to complete this questionnaire?

**Include** the time spent gathering the necessary information.....

Hours

Minutes

3. We invite your comments about this questionnaire.

B00002

INFO DO NOT

## General information

### Confidentiality

#### Your answers are confidential.

By law, Statistics Canada is prohibited from releasing any information it collects that could identify any person, business, or organization, unless consent has been given by the respondent, or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes only.

### Data-sharing agreements

To reduce the response burden, Statistics Canada has entered into data sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

**Section 11** of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

**Section 12** of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For all manufacturing industries -- there are **Section 12** agreements with the statistical agencies of Prince Edward Island, Northwest Territories and Nunavut, as well as with the New Brunswick Department of Environment and Local Government, the Quebec Forest Industry Council, the Ontario Ministry of Northern Development, Mines, Natural Resources and Forestry, Manitoba Agriculture, Manitoba Economic Development, Investment, Trade and Natural Resources, the Saskatchewan Ministry of Energy and Resources, the British Columbia Ministry of Forests, Agriculture and Agri-Food Canada, Environment and Climate Change Canada, Natural Resources Canada and the Canada Energy Regulator.

For establishments in non-ferrous metal (and aluminum) smelting and refining, clay building material and refractory manufacturing, cement manufacturing and lime manufacturing -- there are **Section 12** agreements with the Newfoundland and Labrador Natural Resources, the Manitoba Department of Economic Development, Investment and Trade and the British Columbia Ministry of Energy, Mines and Low Carbon Innovation.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

### Authorized disclosure

**Section 17** of the federal *Statistics Act* allows for the disclosure of a list of individual establishments, firms or businesses showing information including the establishments' names and locations (province, territory and municipality) and North American Industrial Classification System (NAICS) codes. The disclosure of these lists may be authorized in order to aid analysts in the interpretation of the data from the Annual Survey of Manufacturing and Logging Industries.

### Record linkages

To enhance the data from this survey and to reduce the response burden, Statistics Canada may combine the acquired data with information from other surveys or from administrative sources.

**Thank you for completing this questionnaire.**

**Please retain a copy for your records.**

**Visit our website, [www.statcan.gc.ca](http://www.statcan.gc.ca)**